



What Makes Mecal By Starn Better?

1) Products

a. Applicators

- i. Fast lead times
 - 1. 3-week lead time on standard applicators
 - a. 70% of the applicators we manufacture are considered standard
- ii. Each applicator is custom built
 - 1. Assembled & certified in Meadville, Pa
- iii. High Reliability and Repeatability
 - 1. We've seen applicators with over 1million cycles
- iv. Easy to make adjustments
 - 1. Regulating Head .01mm adjustments
 - 2. Bellmouth, Feed, Bend, and Cut-off Tab- No removal from press
 - 3. Tooling Change-outs
- v. Extensive documentation with our applicators
 - 1. Technical Data Sheet
 - 2. Bill of Materials
 - 3. Cross section picture

b. Presses

- i. 1-Week lead time on 1.5, 2, 4 and 8-Ton presses
- ii. Similarities between tonnages
 - 1. Easy for new employee training
- iii. Presses made from casting, more robust, less flex resulting in a more consistent crimp.

c. Perishable Tooling

- i. 2-week lead time on perishable tooling
- ii. 3-day rush available – with no expediting fees
- iii. 200,000+ Hits expected (with proper maintenance & correct use)

d. Spare Parts & Accessories

- i. 4-week lead time on most spare parts
- ii. Full catalog of Wire Harness Crimping Accessories



20524 BLOOMING VALLEY ROAD
MEADVILLE, PA 16335
814.724.1057
814.333.8531
mecalbystarn.com



2) Customer Service

- a. Quick response
 - i. Sales & Technical Support
 - 1. Response within 1 business day
- b. Free in-house training & videos
- c. R&D Projects
- d. Our customers have direct access to us
 - i. Sales
 - ii. Technical
 - iii. Engineering
 - iv. Administration

3) Experience

- a. Starn Tool & Mecal S.r.l
 - i. A partnership between Starn Tool and Mecal S.r.l provides us with over 120 years of experience
 - ii. Starn Tool, our Parent Company gives us a knowledge base of best practices for manufacturing
 - 1. We know what material to use
 - 2. We know how to heat treat the material
 - 3. Our polishing process is highly effective
 - 4. We're comfortable with tight tolerances
 - 5. Thorough understanding of geometry
 - iii. Mecal S.r.L, well known and well respected
 - 1. We use their extensive database to reference and know exactly what applicator to build for our customers.
 - 2. We work closely with Mecal engineering on large and day-to-day projects.



20524 BLOOMING VALLEY ROAD
MEADVILLE, PA 16335
814.724.1057
814.333.8531
mecalbystarn.com